



# Y SOFT CORPORATION

BUILD  
SMART  
BUSINESS

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FEST



# **Y SOFT CORPORATION**

## **BUILD SMART BUSINESS**

**Y SOFT** enables businesses to run smarter with intelligent enterprise office solutions.

Today, our integrated software and hardware solutions provide organizations the opportunity to become highly competitive through the use of efficient 2D and 3D print solutions, document capture capabilities and streamlined automated workflows.

Through **YSOFT LABS** and **Y SOFT VENTURES**, our focus can remain at the forefront of advancing the world's most exciting technologies and cutting edge business solutions.

# FAST FACTS

Founded in **2000** | privately founded

Operating **globally** | 16 offices in 10 countries

**Over 23%** of the Fortune Global 500 use Y Soft

Acquired **be3D** in 2014

Established **Y Soft Ventures** in 2014

Launched **YSOFT Labs** in 2016

# WHO IS Y SOFT?

Y Soft was founded in the city of Brno, Czech Republic at a time when entrepreneurial incubators were nonexistent. Undeterred, a couple of like-minded students had a vision to develop a global Czech company.

By 2003, YSoft SafeQ had emerged as a benchmark print management software solution with the potential to fulfill the high volume demands of many multinational corporations.

Always looking to improve, Y Soft realized that being successful in today's global tech market required more than just creative insight and resources; it also demanded a sense of fair-play. With that in mind, Y Soft made a commitment to become an industry leader following fair and ethical business practices, making ethical business as one of its key corporate values.

Today, Y Soft employs more than 300 dedicated employees; 42 percent of whom specialize in R&D.



**14,000+ CUSTOMERS**



**EXPORTS ACCOUNT FOR 98% OF SALES**



**SOLUTIONS USED IN 121 COUNTRIES**



**SPANNING 6 CONTINENTS**



# WHAT DOES Y SOFT DO?

**Our products and services are at the core of everything we do.** We believe our customers are more efficient and effective when using office solutions that are intelligent and cutting edge, leaving their employees to focus on being creative and not overwhelmed with antiquated processes and administrative tasks.

**Y Soft products and services are utilized by Fortune 500 and small to medium-sized businesses alike.** From financial, industrial manufacturers, insurance and service organizations, to hospitals, universities and government institutions, our solutions meet the needs of customers today, while we keep a constant eye on future innovations to meet their requirements in the years ahead.

Y Soft **has strategic, development and channel partnerships** with global manufacturers of multifunction devices (MFD), dealers, value-added resellers and other technology partners who are certified to sell, deploy and support Y Soft solutions.

# PRODUCT AND SERVICES PORTFOLIO

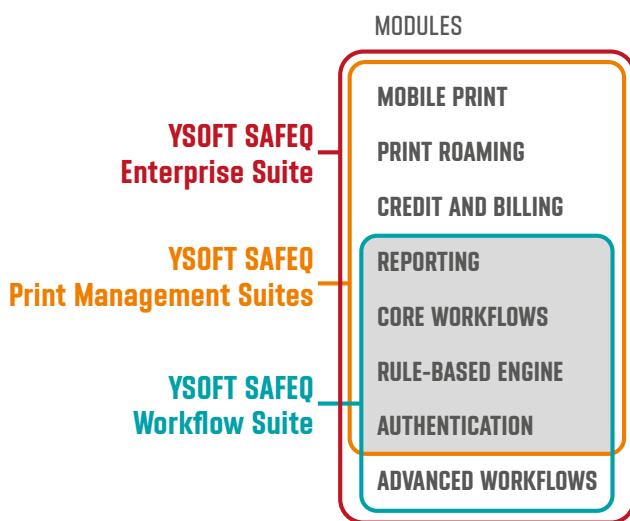


## YSOFT WORKFLOW SOLUTIONS PLATFORM

YSoft SafeQ is a workflow solutions platform designed to meet the growing needs of organizations looking to consolidate and manage their print service budgets, create efficient workflows and increase security of documents/3D model intellectual property across 2D and 3D printer fleets.

The YSoft SafeQ platform is offered through a choice of easy-to-use, easy-to-deploy software suites, often embedded into the MFD. Each suite is modular in design thus allowing any organization to select an entire YSoft SafeQ suite or simply work with the modules that are right for their company.

### YSOFT SAFEQ SUITES AND SHARED MODULES



## COMPLEMENTARY SOLUTIONS

The YSoft SafeQ Suites can be utilized with optional and complementary hardware solutions. Y Soft designs, manufactures and quality tests each hardware solution with YSoft SafeQ software. This pairing provides our customers with a complete turnkey solution that eliminates the need to assemble a print solution from disparate systems and vendors.



YSoft USB Reader 3



YSoft SafeQ Terminal Pro 4



YSoft SafeQube 2



## 3D PRINTERS

Y Soft recognizes the enormous potential that 3D printing will provide in education and manufacturing. Therefore, we expanded our business by acquiring be3D, a Czech-based manufacturer of 3D printers, in late 2014. Our family of 3D printers is designed for ease-of-use, speed and high quality output.



DeeGreen, a fully enclosed desktop 3D printer for designers, hobbyists and students



DeeRed, a professional 3D printer with the largest build volume in its category for manufacturing and rapid prototyping

## YSOFT BE3D EDEE FOR EDUCATIONAL INSTITUTIONS

Regarded as a unique learning tool, 3D printers have become widely accepted by educational communities around the globe. As 3D printers come online in campus-wide networks, the need to manage access and costs is solved by YSoft be3D eDee, the first fully featured and integrated 3D printer with built-in print management and accounting system.



YSoft be3D eDee 3D printer, print management and accounting system for education

# Y SOFT VENTURES™

Y Soft Ventures is the venture capital arm of Y Soft Corporation. Based on a "Genuinely Smart Money" strategy, the group looks to invest in innovative startups whose promising products or services combine software and hardware to deliver solutions with far-reaching potential. In addition to funding, Y Soft Ventures is able to use its resources in manufacturing, global distribution, marketing and logistics to increase the speed of success.

As an in-house venture organization, Y Soft Ventures is unique in two ways:

First, in addition to funding, Y Soft Ventures provides mentoring and business expertise from Y Soft Corporation personnel who have experienced global growth. From establishing Y Soft as a small startup in Brno, Czech Republic to a global technology company, the company has amassed a tremendous amount of market experience.

Secondly, unlike other in-house venture arms, Y Soft Ventures is open to external investors.

Y Soft Venture's vision is to create a community of related businesses and investors within the Czech Republic.

# Y SOFT LABS™

YSoft Labs is a technical innovation center where new ideas are developed to shape our future. With the freedom to explore novel areas for business growth, YSoft Labs attracts the brightest minds to develop new products and services and to anticipate the needs of our customers and partners.

Whether it is exploring opportunities in the cloud, robotics, the Internet of Things or business processes, YSoft Labs is an internal playground where our R & D and other development teams can experiment and flex their creativity.

## GLOBAL, WORLD-CLASS PARTNER AND CUSTOMER CARE

Y Soft delivers the highest level of partner support and customer care. Y Soft Partner Support and Customer Care is a global team that consistently meets the highest demands of partners and customers around the world.

Y Soft Partners Support and Customer Care begins the moment we connect with you. From pre-sales consulting, technical demonstrations and architectural design assistance, Y Soft consultants are on the job ensuring the solution is right for a customer's existing infrastructure today and for the future.

Y Soft solutions are always purchased through an authorized Y Soft partner as either a subscription service or as a perpetual software license. Y Soft offers a variety of support service level options through our partners or directly to the customer.

# WORKING AT Y SOFT

## RESEARCH AND DEVELOPMENT

We are engineers that build and maintain Y Soft's high value software and hardware products. We work in small, domain-oriented, quality-driven teams supported by managers and team leads that collectively take pride in direct interactions with our customers.

While delivering innovative, high-quality competitive products and services quickly is critical, it is also important that we continue to learn, improve and enjoy our work. Our R & D is based in the Czech Republic. Here, we contribute to the product engineering craft and set an example of solid, dependable and sustainable product development. We take pride in the solutions we deliver that help people work more productively. We also build robots and 3D printers.

Our R & D teams often travel to see customers and attend conferences and workshops. We also organize tech events such as the Y Soft Technology hours or GeeCon, Prague. We define our own working environment and interact openly with suggestions and improvements – amongst ourselves and even directly to our CTO.

We use the best tools available such as IntelliJ Idea, Microsoft Visual Studio with ReSharper or Safari Books. When we design products, we are not afraid to rewrite our code from scratch, write-off technology debt or begin projects in new programming languages such as GoLang or F#. Our teams do real software architecture, quality and product management; we are also building the best interaction design competence.

## MANUFACTURING

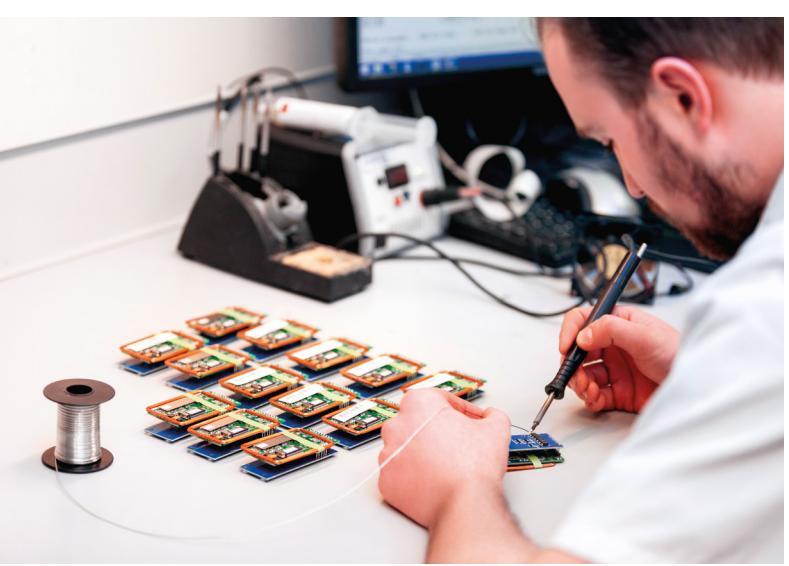
**Designed and manufactured by Y Soft in the Czech Republic**

Hardware is an important part of Y Soft products and solutions. In fact, it is one of our competitive advantages. Y Soft designs, manufactures and quality tests each hardware solution with Y Soft software. With a fully turnkey solution, organizations can be assured both hardware and software operate well for the best user experience.

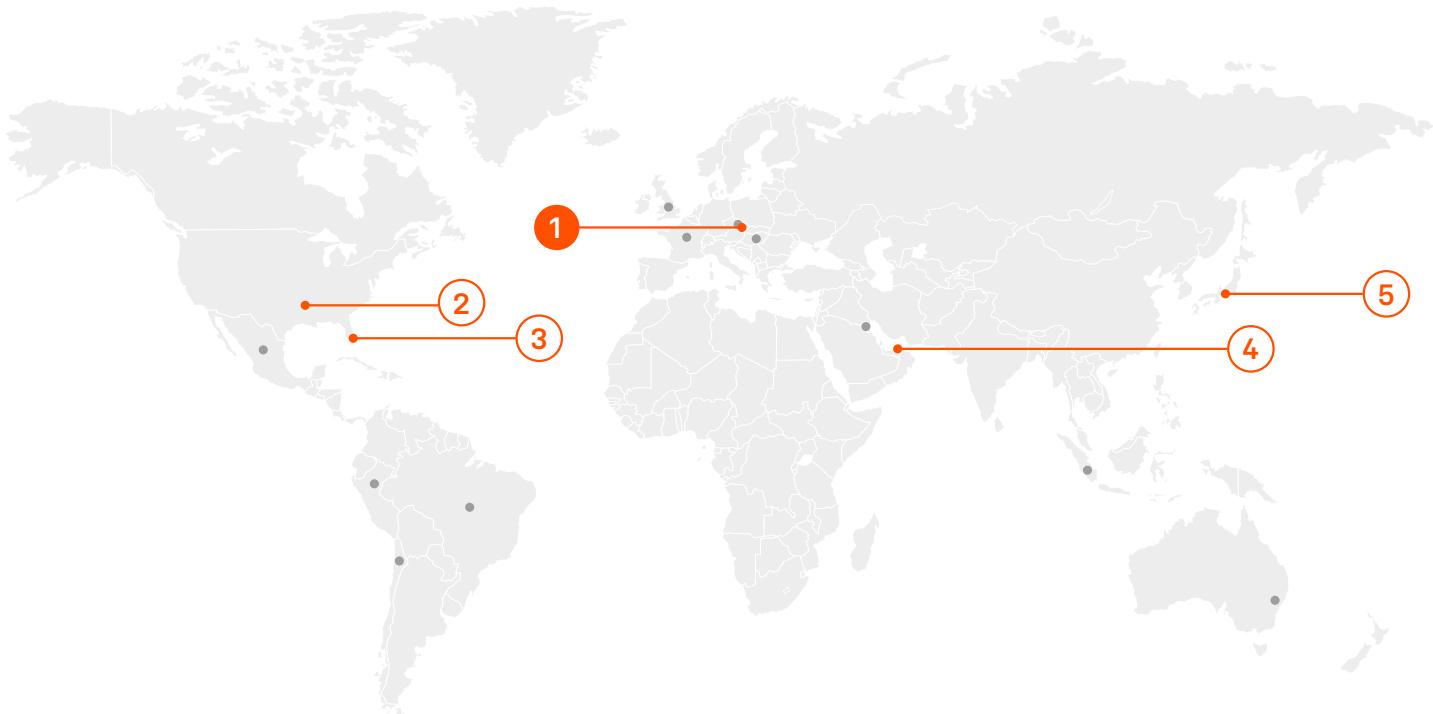
All Y Soft hardware products are tested extensively to simulate conditions anywhere in the world to ensure they are ready for industrial use. One example is our climate lab, where our hardware is exposed to, among other things, extreme temperature and humidity environments. In this way, we can simulate aging and verify the quality of the materials and components used.

## WORKPLACE ERGONOMICS

At Y Soft we believe that if we want to supply first-class products and professional services on a global level, we need to offer professional working conditions to our staff. Therefore, we pay great attention to our work environment. For example, to ensure that a sufficient amount of daylight permeates through our headquarters in Brno, and to serve as a constant reminder of how our corporate values closely identify with the environmental aspects of our products, we cut our building in half and planted ten trees in the middle.



# LOCATIONS



## 1 Company Headquarters

Y Soft Corporation, a.s.  
Technology Park,  
Technická 2948/13  
616 00 Brno  
Czech Republic

## 2 North America

Y Soft North America, Inc.  
1452 Hughes Rd, Suite 110  
Grapevine, TX 76051

## 3 Latin America

Y Soft Latin America  
2000 Ponce de Leon Blvd,  
Suite 652  
Coral Gables, FL 33134

## 4 Middle East

Y Soft Middle East  
Office 410, 4th Floor, Alfa Building  
Dubai Internet City, Dubai

## 5 Asia Pacific

Y Soft Japan, Ltd.  
KFM Building, 10th Floor  
658-0032 Koycho  
Higashinada Kobe,  
Hyogo Japan

For a complete list of more than sixteen countries and locations, please visit our website [www.ysoft.com](http://www.ysoft.com).



 YSOFT<sup>TM</sup>  
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