SAFEQ™ CASE STUDY

YSOFT

ISKL FINDS EFFICIENCY AND COST SAVINGS WITH YSOFT SAFEQ

THE INTERNATIONAL SCHOOL OF KUALA LUMPUR SEEKS TO MODERNIZE ITS PRINT FLEET AND PRINT MANAGEMENT SOLUTION

CUSTOMER PROFILE

The International School of Kuala Lumpur (ISKL) is the first fully accredited international school in Malaysia. Its first classroom, back in 1965, consisted of only 48 students but has grown over the years. In 1976, ISKL moved to a new site in Ampang Jaya and in 1992, in response to growth, the elementary school began a separate existence in Melawati. Currently the school is very successful, continues to grow and has built its outstanding international reputation by delivering academic excellence through research-based, innovative approaches to teaching and learning.

ISKL's New Campus: Anticipated Opening August, 2018
ISKL's New Campus sits on 25.7 acres of land and is in the heart of Kuala Lumpur's diplomatic area. The new campus is designed to create the most advanced learning environment which includes world-class science labs and classrooms with flexible teaching spaces, two libraries, gymnasiums, competition swimming facilities, a regulation track, and playing fields. This 'green' facility will be the first Malaysian school designed to achieve platinum Green Building Index (GBI) Platinum status.

CHALLENGE

ISKL's existing print management solution was getting expensive to upgrade and did not offer the new, emerging features available in the market today. ISKL was looking for a print management solution from a single vendor that was able to handle its fleet of MacBook Pros, iMacs, iPads, Windows PC, student-own devices (BYOD) and work seamlessly with the school's suite of tools including PowerSchool™, Moodle™ and other Google™ applications.

ISKL was also looking to replace its aging fleet of MFDs with MFDs that offered more advanced technology. In addition, aiming for lower operating costs, ISKL identified a simplified user experience particularly printing authentication through the use of their existing ID cards as a requirement. ISKL also sought to implement Apple AirPrint® capability for iPad Printing and the ability to use Google Drive and Google Print. Lastly, automatic meter collection and toner request functionality was required as well as an accessible overview of the entire fleet of MFDs including printing status with centralized reporting for both campuses located about 10km apart.

SOLUTION

Four competitors participated in a 3-week long, side-by-side proof of concept. Toshiba MFPs together with YSoft SafeQ was shortlisted after thorough testing by key users. The following deliverables determined ISKL's shortlist choice: scalability, security, centralized management, user friendliness, response time, customizable user interface, direct Google scan, direct Google print and direct Apple AirPrint. Above all, the excellent response time and support from the Y Soft certified technical support team addressed ISKL's needs and requirements and proved to be a good potential solution partner for ISKL.

The proof of concept solution included:
1. YSoft SafeQ Embedded Suite
2. YSoft SafeQ Google Print
3. YSoft Wireless Mobile Print (providing the Apple AirPrint functionality)
4. YSoft Mobile Print Feature with guest printing through self-enrollment
5. Toshiba Advance e-Bridge Next Technology MFP with SED security
6. Toshiba Embedded "Scan to Google Drive"
7. Toshiba Embedded "Print from Google Drive"

Through this project, ISKL saw that the YSoft SafeQ and Toshiba solution improved the overall user experience and improved productivity.

Most importantly, ISKL realized reduced print operating costs which significantly impacted ISKL's operational budgets.

RESULT

Together, with YSoft SafeQ and Toshiba, ISKL has installed 32 units of the latest Toshiba Advance MFP to cater to all of their print requirements. Software updates and upgrades are available to ensure the solution is up to date. The solution also offers a complete overview of centralized printing status, maintenance and reporting for both campuses without taxing their network.

With YSoft SafeQ Embedded Terminals in the Toshiba MFP, users are now able to authenticate with their existing ID cards within 2 seconds and release all their print jobs in just 2 steps from any Toshiba MFP. YSoft SafeQ users are synchronized with the School's Active Directory (AD) and if the user forgets their ID card, YSoft SafeQ gives the user the flexibility of entering their AD username and password while younger school children use the easier authentication via PIN code.

With the YSoft SafeQ's Scan Management module, users can easily scan their document directly into their own email in just 4 easy steps which is much faster compared to other solutions available. Users now spend less time at the device which improves performance and productivity for all. Scanning and printing thru Google Drive is also possible which improves efficiencies for users.

Through this project, ISKL saw that the YSoft SafeQ and Toshiba solution improved the overall user experience and improved productivity. Additionally, the YSoft SafeQ and Toshiba solution reduced print down time, easing the burden of help requests on the ISKL IT support team. Most importantly, ISKL realized reduced print operating costs which significantly impacted ISKL's operational budgets and positioned the YSoft SafeQ and Toshiba solution well for the new campus expected to open in the 3rd quarter of 2018.