



YSOFT **SAFEQ®**

# CASE STUDY

## UNICAL AG GAIN DOCUMENT SECURITY AND SAVES MONEY WITH YSOFT SAFEQ SUITE

**Unical®**

Unical AG, an Italian heating manufacturer, wanted to achieve greater compliance and security for their print environment. Looking to increase their visibility, Unical AG selected Punto Doc, in partnership with MDS Consultancy, and Y Soft to support them in gaining insight and cost savings.

### CUSTOMER PROFILE

Unical AG S.p.A. is an Italian company at the forefront of the heating sector. Founded in 1972 to plan and to produce civil and industrial thermal groups, the organization has gone from strength to strength. They now have a wide range of products for both domestic and professional requirements.

Their vision includes refining the best technologies on the market and always putting the customer first. Comfort, safety, and respecting the environment are all part of their priorities.

## THE CHALLENGE

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One of Unical AG drivers is advanced specialization. Even if they had a document management solution in place, due to strict regulations in place, they needed to ensure they were fully compliant. They required a solution that would guarantee security, privacy, and compliance for their print services environment.

Unical AG wanted to increase flexibility and automation. They also hoped to simplify the way information was passing through their printers for print, copy, and scan. They strive to be a lean and flexible organization; the solution had to match this ethos.

## THE SOLUTION

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Data and reporting are crucial in identifying areas of risk and security, but you can only fix the problem if you have visibility of it. Y Soft's managed print services solution partner, Punto Docs, recommended YSoft SAFEQ and use of its reporting module. Scan workflow and reporting is now used across four Unical AG sites.

YSoft SAFEQ now process document scans and deliver them to a defined home directory or to Unical AG's Arxivar Document Management System. This automation simplified and streamlined the process for staff and made daily work easier.

The SAFEQ reporting module provides fact-based details on scanned and printed documents by user, group, or device, providing an audit trail for all sensitive and confidential documents. With YSoft SAFEQ reporting, an organization can easily and quickly access an in-depth analysis of their print and scan environment. It allows a business to analyze usage, identify potential areas of misuse and apply rules to prevent future misuse. All managed within the print management portal.

YSoft SAFEQ is a suite of intelligent and cutting-edge enterprise print, copy, and scan management software. This holistic and comprehensive solution comes with many benefits. It reduces costs, enhances document security, increases workflow productivity. SAFEQ can even help organizations achieve their sustainability and environmental goals.



## AT A GLANCE

### Challenge

- Privacy
- Compliance
- Security
- Cost savings
- Monitoring
- Flexibility
- Automation
- Simplification

### Solution

- YSoft SAFEQ Print Management Suite

### Client benefits

- Enhanced security
- User-friendly system
- Reliability, quality, efficiency, and productivity
- Accurate print management and cost savings
- Usage reporting by device and user
- Reduced IT support saving time and labor resources
- All year round customer support

SAFEQ Reporting is a key tool for us. It enables us to analyze print behavior in every area and department. Using this information, we have adopted key practices which have very quickly saved us money.

### Stefano Modena

CFO & CIO, Unical AG

## RESULTS

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Once SAFEQ was installed, many benefits were experienced by Unical AG. The in-depth information from the reports provided an audit of the full print environment, with all activities automatically recorded. This shows Unical AG how their multifunction printers are being used, ensuring their print environment is secure, and users are adhering to internal policies. This information is used to optimize and protect documents. Departments reported cost and time savings almost straight away. Core savings were realized by introducing rules around color and double-sided printing.

Using authentication meant that there were no more abandoned print jobs. The key requirement of compliance, privacy, and security was achieved. Documents are only available for the intended recipients, for both print and scan. The solution led to a simplification of the scanning process which increased accuracy.

This user-friendly solution was greatly appreciated by both users and management. Reports may be quickly accessed and broken down as needed. There is full transparency of the solution cost and customer care is available 365 days of the year.

This has enabled us to streamline our procedures and simplify the ongoing daily work and maintenance by our IT teams. Thanks to YSoft Print Management Suite, Unical AG has seen an increase in productivity and enhanced document security. Maximizing results and minimizing costs.

**Stefano Modena**  
CFO & CIO, Unical AG

