

# YSOFT **SAFEQ<sup>®</sup>** **CASE** **STUDY**

## **FRANSABANK GROUP**

### **THE BENEFITS OF CENTRALIZING PRINT MANAGEMENT**



## **CUSTOMER PROFILE**

Operating in ten countries around the globe, Fransabank Group is one of the oldest and leading banks in Lebanon. With over 3,000 employees and ranked first in its network of local Lebanese agencies Fransabank Group offers the national community all types of banking products and services. These include Corporate Banking, Investment and Private Banking, Consumer Banking, SMEs, Insurance and Savings.



## **CHALLENGE**

Fransabank were looking to centralize its print management to reduce its print related costs, optimize its print environment and increase the efficiency and productivity of its staff, across the 124 Lebanese branches and offices around the world.

The solution Fransabank requested needed the functionality of controlling and monitoring the usage of printing devices via the setting of customizable print-rules. Being a financial institution, the Group was also after a reliable security management system to provide protection of its highly sensitive and confidential data.

## SOLUTION

A total of 269 YSoft SafeQ licenses were purchased over a six-month period. The key features that attracted Fransabank were:

- A Central web-based interface, easy to use and manage the entire print network for the Administrator
- Cost assignment functionality (branch, department)
- Budget and quota management
- Central tracking of user activity to minimize the risk of uncontrolled access
- Scan, save and share documents electronically, reducing paper and energy costs
- On-demand customized and detailed management reporting (including, by branch, by device, by user, B/W and Color)
- Unification of the fleet with a friendly UI, so users can easily access from any branch or location
- An automated E-notification setting for toner replenishment.

## RESULTS

As well as reducing costs, Fransabank was able to realize the many benefits of centralizing its print management across all its locations which also improved consistency across the group. The benefits to date include:

- Cost-reduction opportunities
- Efficiency and improvement of printing processes
- Breadth and depth of print management reporting
- Security of printed and scanned documents
- One technology for all the fleet, simplifying the usage for all users in all branches
- Reducing costs for logistics ordering and stock level (e.g. consumables)
- Monitoring the entire fleet from one single point
- Error and alerts notifications replace the heavy tasks of the monitoring consumables.

By working with Konica Minolta, Copytech and Y Soft, the Fransabank Group was able to meet all its requirements. In addition, they were able to simplify the ongoing management of their print environment releasing their IT team from the day to day management to focus on activities that impact the strategic direction of the organization.

**Konica Minolta, Copytech and Y Soft worked closely to deliver a complete solution that solved all our requirements. From design to implementation, and now the ongoing management of the solution they have kept it simple and hassle free for us.**

**— Mr. Khaled Dankar**

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